Treelift (www.treelift.com) is a software company based in the San Francisco Bay Area. We hire the brightest talent we can find and challenge them to delight our customers and use their best judgment, our only two rules. Our internally developed platform, Treelift Communities, is the cornerstone for building unique, web-based, adaptive communities that solve critical problems for Non-Profits, Enterprises, and Small & Medium-sized businesses across a number of industries. Our technology is a game changer for our customers, and our client portfolio is growing.

The ideal candidate will have strong technical skills and the ability to learn and demonstrate the features and the capabilities of our platform. They will be well organized, flexible, and enjoy finding and contacting new potential customers. There is also the opportunity to develop sales and business development skills to eventually manage all aspects of the sales lifecycle for domestic and international clients. You will be given increasingly more responsibility with the expectation that your skills grow with our company.

We are looking for a Business Development and Sales Managers to:

* Find new customers for Treelift Communities
* Manage a funnel of potential customers and leads
* Learn to give product demonstrations
* Track and actively participate in sales campaigns to generate and qualify leads
* Draft sales proposals and edit product collateral and web site content

Requirements:

* Ability to communicate effectively with co-founders of Treelift
* Ability to quickly research and understand various markets
* Expert level written and verbal communication skills, strong decision making ability, and attention to detail

Perks & Compensation:

* Each Treelift license sells for $12,000 to $20,000 per year. As a sales manager you will earn 20% of all revenues you generate
* That is, for the lifetime of the customers you bring in, you will earn 20% of their revenues
* After reaching milestones, you will be given exclusive access to territories, each containing 1000s of potential customers
* You will be able to remotely from anywhere, at your own hours, and at your own pace

For more details contact us at [hello@treelift.com](mailto:hello@treelift.com) -- we look forward to see you grow! Please include your resume and your LinkedIn profile if applicable.